

# ENERGY FROM WASTE AND BIOGAS PROJECTS DEVELOPMENT IN POLAND: 2022 – 2032.





# PRESENTATION

January 2023, LUBLIN



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# **1. INTRODUCTION**

Polish power generation and transmission are in a catastrophic condition, the country is dependent on the import of expensive raw materials (coal, gas, crude oil) and the increasingly warmer summer periods in our latitude lead to excessive electricity consumption and regular blackouts. This has led to a situation in which Polish national energy operators (PGE, Enea, Energa, Tauron) regularly cut off electricity at peak times in some production regions of the country (e.g. Tarnowo Podgórne, Lublin, industrial zone near Wrocław, Poznan), as all national energy production units cannot keep up with the necessary energy production, especially during the day time.

Additionally, not only the European Union, but also other international organizations introduced strictly emission limitations and strive to limit the emission of greenhouse gases (CO2 and NOX). Emission certificates are becoming more and more expensive, we are witnessing the growing price of importing raw materials and their transport as well as the excessively high price of extracting Polish coal, the best coal in Poland is located over 1 km underground, which significantly increases the costs and safety of extraction, it increases the energy costs every year. As a result, new solutions must be sought. So far, over 70% of the Polish energy sector has been based on coal combustion, but the government has realized its mistake, the last coal mines will be closed by 2040. Negotiations with suppliers of nuclear power plant technology have started. While the process of building nuclear units will take another 10-15 years, green energy sources are becoming more and more popular and necessary day by day.

Green energy has become so popular and attractive in terms of marketing that large international corporations such as Amazon and Mercedes-Benz make their investments in Poland and other countries dependent on direct access to such energy.

Not only subsidies from the European Union, but also the high price of conventional "black" energy, which is unlikely to fall, encourage investors and direct recipients to finance their own investments in renewable energy sources or to purchase ready-made units adapted to the production of such energy.

In the last 12 months, over 14 medium and large investors came to Poland, who, on the orders of international funds as well as European, American and Chinese energy players, penetrate the Polish market and invest in green projects at various stages of development, looking more at the volume of purchased MW than quality or the price of the projects. In most cases, such companies set up their offices in Warsaw and Poznań, and represent Scandinavian, American, Canadian, Israeli, Russian, Australian, British, Chinese, and South African capital. Regardless of the economic situation in Poland and its opinion on the international market, foreign investors are looking for new green projects from 1MW for over 100MW.

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However, they make many strategic and cultural mistakes, wasting time and money. Our company was created to serve foreign investors and clients, using our experience in Poland, which we have gained as a team over the last decade, to provide the best services in the form that foreign clients expect.

It is estimated that international funds will be looking for investments in green energy in Poland for the next 8-12 years as well as Polish energy giants such as:

PGE https://www.gkpge.pl/Investor-Relations/PGE-Group

ENEA <u>https://www.enea.pl/en</u> ORLEN <u>https://www.orlen.pl/en</u> KGHM <u>https://kghm.com/en</u> PGNiGE <u>https://en.pgnig.pl/pgnig</u>

All of them are looking for green energy Projects and welcome the international Investors ready to develop such projects in Poland

The map on the right shows the division of Poland due to national energy operators' location



Therefore, we are looking for Clients, confirming their interest in the Polish market in the first quarter of 2022 to overtake the competition and reserve the best locations and grids. The goal of our company is to build our own portfolio of green projects in the coming years of operation and to maintain as many MWs of green energy as possible in the form of investments from 1MW to 30 MW each, throughout Poland, using the full skill and experience of our company's team. The ACCURETTA GREEN company wants to focus on biogas, photovoltaic and ecological waste incineration projects (EfW), depending on the location, preferences of the community and demand for electricity and heat in a given region of Poland.

We want to use our best relationships with the 4,000 landowners and 800 municipalities we have visited in the last decade. We already have the first locations that we can start working on immediately, and our team, which has been supervised for the last 8 years by the founder and president of the company: Mr. Marcin Tatara, are experts who will be presented in more detail in the next part of this presentation.

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We are looking for a client with the financial ability to support the development of current projects in our portfolio and strive to obtain a series of building permits as soon as possible. The following years are the years of development of renewable energy projects in Poland.

By starting cooperation from the very beginning of 2022, we will gain an advantage over other Polish companies, and our experience and relationships will allow us to effectively overtake international companies from the renewable energy sector. This is the right time. We will achieve this not only thanks to our team, but thanks to the fact that we will always be a boutique company that makes decisions quickly and reacts to the market – a market we know and understand. This will allow us to stay ahead of large corporations and take over the most interesting locations in Poland for our clients.



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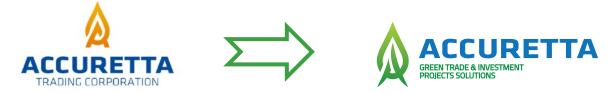


# 2. HISTORY AND POTENTIAL OF OUR COMPANY

The ACCURETTA TRADING group has been operating for the last 12 years. At ACCURETTA TRADING we operate on the international market and specialize in:

- trade and logistics services for energy resources (coal, oil, gas)
- servicing infrastructure and logistics projects (investments related to fuel trade)
- comprehensive service of international commercial projects for our clients
- investments related to green energy
- services for international investors in Poland
- support for Polish investors in the process of opening and running companies in the Arab Emirates and Saudi Arabia

The ACCURETTA TRADE company operates on the European, GCC, and African and Asian markets, leading more and more projects in the renewable energy segment, which is why in 2021 a decision was made to create a related company that will only deal with green energy projects and investments. **ACCURETTA GREEN LLC.** 



In 2021, the company ACCURETTA GREEN sp. z o.o. (LLC) was established, which was registered by the relevant department of the Commercial Court in Lublin under the following KRS number: 0000927655, TAX number: 9462710835 and statistic number: 520235120. The company obtained the status of a VAT taxpayer and was entered on the European list of VAT taxpayers, obtaining EU VAT registration: PL9462710835.

The Management Board is composed of 2 people, whose CEO from the very beginning of the company's existence is Mr. Marcin Tatara. The company has its office and an address in Lublin, in the entrepreneurship Incubator building in the industrial zone of the city. The location gives the possibility of free parking, 24/7 access to the office, the vicinity of other dynamically developing companies and obtaining preferential funds for development in 2022-2025. The office has the ability to accommodate from 12 to 30 people who will work for the company, and thanks to that the building houses other companies with personal and capital ties with the main owner, Mr. Marcin Tatara, the office does not require administrative support, secretarial services, and additional supervision, as all these services are already provided free of charge by other companies from the group.

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Thanks to the existing ownership connections, the ACCURETTA GREEN company does not need investments in cars, drones, office equipment and other equipment necessary to conduct green development business. Most of the fixed assets used for the daily work of the company are already owned by partner companies from ACCURERTTA group and they are rented or leased for daily use by ACCURETTA GREEN on very preferential terms, which brings savings in terms of investment from the very beginning in fixed assets and enables our team to focus on the development of appropriate projects efficiently and quickly from the first day.

The greatest value of the company is that it does not need any time-consuming and cost-intensive preparations to start the appropriate activities, as such activities have already been implemented and started in ACCURETTA group. Contrary to the competition, which needs at least 8-12 months to prepare and implement an appropriate strategy, we are already in the phase that allows us to start targeted development works. In the case of ACCURETA GREEN we are able to start working from the very first day of cooperation with any client.

ACCURETTA GREEN has at its disposal appropriate, proven, trusted and an experienced team in Lublin, Warsaw and Western Poland. We also have appropriate technological and infrastructure partners, verified legal, scientific, and engineering support, well-known advisers on the market, that is, everything necessary for the implementation of photovoltaic, biogas and EfW projects in the most professional way.

Our company wants to focus on the development of small projects from 1 to 30 MW each, due to **the low and predictable investment costs** in this segment and the relative ease of connecting the electricity produced in such installations to the national grid connections, which is the case when projects do not exceed 1-10 MW, depending on the location. Projects from 10 to 30 MW require much more time to connect, but their size is very attractive to international clients, therefore we intend to allocate a lot of time and attention to their development.

Thanks to our strong Polish partners with whom we work, we are also able to take over brownfield projects (50-100MW) from the market and then prepare them for the RTB (Ready To Build) phase. It is also possible that, thanks to the cooperation with our top partners, we can jointly obtain grid connection conditions for the projects from 50 to 100MW, by locating them directly at industrial plants with private electrical grids. These are the most profitable projects, but they require considerable financial resources and even 3-4 years of development.

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For serious clients, we are able to buy from the market and create ready-made project portfolios from 10 to 100MW in the phase of RTB, COD and ready-made PV, wind farms and biogas plants. Our experienced local EPC partners are able to build any project (PV, biogas units, W2E) according to international criteria and the best standards, offering attractive conditions and necessary guarantees.

In addition to working on the development of green field projects, our company's focus is also on activities that generate regular current income. This results, in building for our Polish Clients comprehensive fuel supply chains of substrates to biogas plants, these activities cover most of our regular costs.



Below we present the potential of our organization, ACCURETTA GREEN company was founded in 2021, but its establishment is the result of 14 years of work from its founders and team in similar projects and many orders from international corporations implementing their investments in Poland and around the world into green energy. We specialize in the practical, operational implementation of green and investment projects of various sizes, we are not afraid of responsibility, and we are happy to solve current problems locally not involving our Clients but presenting them only with the final developed solutions.

What distinguishes us is the combined experience of our team. The key staff has participated in the implementation of many similar projects throughout the country, in a formal, practical and operational aspect. As a result, over 10 years of observation and collaboration with foreign and domestic investors, we have learned how to effectively cooperate with local governments and state institutions, negotiate with landowners and, above all, we have learned what mistakes not to commit, what actions to avoid and how to proceed in order to successfully complete each project, without making unnecessary costs or movements that lose the trust of local partners and banks.

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# 3. OUR TEAM

The company is created and operated by people, especially focused on the service and consultancy industry. They are given a high degree of autonomy to achieve the Client and company goals. The last 10 years of experience on the renewable energy market has taught us that a good, satisfied team is the most important resource we have, one which will save investors and clients about 2 years of team development work and unnecessary expenses, because this is the average period it takes to build a good team for the development of projects in the renewable energy industry.

# **Management Board of ACCURETTA GREEN**



Marcin Tatara CEO

Experience and qualifications	Responsibilities in ACCURETTA GREEN
19 years of experience as an entrepreneur, 14 years in the development of projects in the RES segment in Poland, 3 yrs in English companies, 8 yrs in Norwegian companies as a director and president, 9 yrs of work in the supply and logistics of fuel for renewable energy projects, specialist in the field of biomass, biogas plants, PV, EfW projects in private companies, advisor to many institutions in the RES segment, experienced in trading energy resources and many investment projects, crude oil and coal trader	<ul> <li>team management</li> <li>relationship management with institutional Clients and foreign investors</li> <li>relationship management with the company's partners</li> <li>building and implementing the strategy of development</li> <li>responsibility for implementation of the company's mission</li> <li>construction of the appropriate project portfolio</li> <li>representing the company on outside</li> <li>regular reporting of the current situation and achievements</li> <li>general responsibility for the</li> </ul>
	<b>U U U U U U U U U U</b>

company



#### **Experience and qualifications**



Tomasz Bartoszek Vice-President and Fuel Supply Director

25 years of experience in managing transport and investment projects, several years of work in the RES segment, expert in the segment of managing fuel supplies to biogas plants, biomass installations and EfW, president of many stockexchange companies with an annual turnover exceeding several dozen million USD. Experienced coordinator of cooperation with local governments, municipalities and technical experts

#### Responsibilities in ACCURETTA GREEN

- team management of fuel supplier
- creating a strategy of transport and substrate warehouses
- supervision of contracting in the agricultural segment
- supervision of the regular cooperation with landowners
- coordination of the cultivation project of sorghum and corn for biogas units
- coordinating the creation of the mix fuel and its supply to biogas plant and EfW installations
- PV plot development

### Directors and advisors of the Board



Marian Stani Environmental and W2E division director

#### Experience and qualifications

Entrepreneur, Head and Director of the Department of Environmental Protection in Lublin, environmental consultant of the United Nations and the US government for Central and Eastern Europe, author of development strategies for many cities, municipalities, and EU programs, NFOS expert, member of many parliamentary subcommittees, expert in the matter of RDF disposal and

# Responsibilities in ACCURETTA GREEN

- cooperation with the local governments
- indicating new EfW and biomass projects in rural communities and Polish cities
- indicating new RES investment areas
- environmental consultations
- procurement support, cofinancing from government programs, from the

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#### others waste utilized on a European scale

**Experience and qualifications** 

ministries and local programs

 lending relations with the eminent local government officials and specialists in the field of renewable projects all over Poland

Włodzimierz Pytko Projects' auditor and Risk management advisor

An expert in the field of
transport and waste disposal, an
entrepreneur, president of
many PGE subsidiaries in the
segment of waste disposal and
green energy projects, an expert
in the field of waste and
biomass incineration, an advisor
to PGE and many other national
operators and investors

# Responsibilities in ACCURETTA GREEN

# indicating new investment areas

- power capability analysis connection points and grids on PGE areas
- indicating the local RES opportunities to the company
- audits of RES investments projects and energy investment project
- strategy creation



Dr hab. inż. Alina Biogas division director

#### **Experience and qualifications**

Habilitated doctor of the University of Life Sciences in Lublin, an international specialist in the use of biomass for energy purposes, in various conversion processes, with particular emphasis on methane fermentation in biogas plants, national coordinator of the methodology for the use of energy plants in biogas plants in Poland, Germany, Finland, Ukraine and Portugal, international expert in biogas

# Responsibilities in ACCURETTA GREEN

- selection and coordination of the best biogas project location
- current analysis of the selected project (substrates and gasification)
- environmental consulting in the field of EIA studies for biogas, EfW and PV projects
- coordination of cooperation partnerships

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# investments, PV investment consultant

**Experience and qualifications** 

with universities in Poland and in the world

- sharing the relationship with the best laboratories and biogas technology experts in Poland
- EU grands for RES projects in Poland



Dariusz Zych Development Director

Member of the Management **Board of POLISH BIOMASS** PRODUCERS, President of the Chamber of Biomass in Poland, cooperation with the Department of Renewable Energy in the Ministry of Energy, member of many parliamentary committees for RES (biomass, PV, biogas), journalist of many renewable energy magazines, ecological entrepreneur: President and owner of many companies, permanent expert of SGGW, SGH, AGH, advisor to listed companies, 20 years' experience as developer

#### Responsibilities in ACCURETTA GREEN

- localization and verification of PV project and biogas plants
- initiating the relationship with local governments in Central Poland
- initiating the relationship with many ministries and institutions in Poland
- initiating the relationship with the large-scale farms and leading landowners (200-2000ha) in Central Poland, West Poland and in Masuria
- carrying out expert opinions regarding energy network connections access and the fuel supply



# **Operational Team**

(development, logistics, engineers)

	Experience and qualifications	Responsibilities in ACCURETTA GREEN
Dr Adam Szymański Fuel supply manager, Senior developer and technology advisor	15 years in renewable energy projects: PV and biogas; lecturer, entrepreneur, recognizable expert in Western Poland, cooperation with many large landowners and businessmen, former researcher, expert on renewable energy of the Polish Academy of Sciences, 14 years in development	<ul> <li>acquiring new lands for biogas plant and PV projects</li> <li>acquiring large plots for PV projects</li> <li>security for biogas fuel</li> <li>cooperation with landowners and local governments in Poland (West and South)</li> <li>opening the relationship with local business, agricultural leaders and RES authorities</li> </ul>
	Experience and qualifications	Responsibilities in ACCURETTA GREEN
Michał Horoszko	Experienced developer of PV	<ul> <li>visits throughout Poland to</li> </ul>

Michał Horoszko	Experienced developer of PV	•	visits throughout Poland to
Development team supervisor	and biogas projects, working throughout Poland, 6 years of		look for and analysis of new locations for
Supervisor	experience, working in the field and behind the desk at the		photovoltaic project (PV) and biogas projects
	analysis of renewable energy projects	•	regular reporting of current work
		•	planning, local strategies
		•	supervision of
			development team



Krzysztof Jabłoński Contracting and landowners relations	Experience and qualifications Experienced contractor of agricultural land for investments	Responsibilities in ACCURETTA GREEN • establishing relationships with landowners in Eastern Baland
manager	in the field of renewable energy and energy crops, 8 years of experience	<ul> <li>Poland</li> <li>crop coordination and cooperation with the fuel suppliers to biogas plant</li> <li>logistics coordination</li> </ul>
	Experience and qualifications	Responsibilities in ACCURETTA GREEN
Mirosław Kubiak Technology director	Engineer, expert in the field of preliminary preparation of land for investments in the RES segment (biomass, PV, biogas, EfW), cooperation with external technology and construction companies, 6 years of experience in renewable energy projects	<ul> <li>site and project analysis in terms of EIA studies</li> <li>obtaining building permits, implementation of projects construction solutions and technological solutions</li> <li>preparation of initials investment cost estimates,</li> <li>costs evaluations</li> <li>cooperation withs EPC</li> </ul>
	Experience and qualifications	Responsibilities in ACCURETTA GREEN
<b>6-8 developers</b> (depending on the needs of the company and its customers, and the intensity of work on many projects at the same time)	Each of them has at least 4 years of experience in the development of renewable energy projects throughout Poland, independent visits lasting several days, focused on the results and success of projects in which they participate	<ul> <li>looking for new ones locations for PV projects, biogas and biomass</li> <li>- initial analysis of the given area, connection conditions analyze, cooperation with local governments; competition analyze, cooperation with landowners and land owners</li> </ul>

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#### Our developers' work methodology.

They are all experienced people, both in working with landowners, with representatives of the government, local governments, science and technical specialists in the energy industry. As a result, by joining us as a Client, you do not risk a situation in which the newly selected employees do not work well and after 3, 6 or, in the worst case scenario 12 months, it will be necessary to start recruiting again. For competitive companies to build a harmonious and effective team takes an average of 24 months. We already have a team prepared to work! By cooperating with our company, in the model of joining it as a Client, you avoid risk, formalities and employee claims related to with direct employment. In the result our team can focus on your expectations from day one of our cooperation.

Our experts are former heads of public administration at the director level or higher, directors or presidents of private and public companies, but always familiar with working in the field and, above all, in difficult relations with landowners which is our priority. As a result, our work is very effective. The internal model that we use in our company allows us to replace every person in every developed project at any time, if the situation requires it. Of course, without delays or a decrease in the efficiency of work on a given project. Each of our developers has the experience, knowledge and relationships that often allow us to achieve the best results very quickly.

In addition, we will provide our clients and partners with access to the standards that we have implemented in our team for the last few years, following the best corporate practices.

#### The standards of how our team works:

- regular reporting in Polish and / or English
- access for our clients to plans, charts, results and assumptions of the company's strategy and its implementation for each week and month of the year in the online and offline model, in the cloud, in MS Office and IOS programs

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 working sessions shared with the client (physical meetings, remote conferences) allowing for the analysis and solving of current problems, building and implementing or changing the adopted strategy, ongoing problem analysis, working on many projects at the same time, constant contact for our clients with the development team manager

We describe this type of reporting because this type of practice is not a standard in Polish companies with a similar subject of activity. At ACCURETTA GREEN, they have been implemented from the very beginning, and the team has been familiar with them for years. Our competences allow for effective cooperation with funds and investors, our experience, and procedures that we applied allow us to become a market leader and efficiently work with investors from the UK, Western Europe and Scandinavia, who are frustrated by the ineffective analysis of the Polish market and the lack of local Polish partners able to meet international corporate requirements. Our team and the organization behind ACCURETTA GREEN will fill the gap in the market and take the lead quickly.

Due to the fact that we are an organization working in the corporate segment, but we represent a boutique company at the same time, we are characterized by quick decision-making and quick implementation of decisions made, which in development it is very important, especially in Poland. The average decision-making capacity of an international development company on the Polish market is 45 days, the result are, they often lose control and access to a given project. In our case, each decision, even the most difficult one, after consultation with the legal firm that supports us, takes no more than a few days.

It is worth mentioning that our experts follow the situation in the Polish energy sector on a daily basis at the central and local level, we often organize trainings sessions for them at our energy lawyers with whom we cooperate, thanks to which the knowledge of our team is updated on an ongoing basis, and the tasks are always performed with the most up to date understanding of the local market in Poland.



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# 4. OUR PARTNERS

ACCURETTA GREEN has the potential not only in the form of an experienced team selected for the last decade, as well as a strong management leader. A large asset of the company are partners with whom we have established relationships over the years. The most important of them are as follows:

No.	Partner name	The nature of cooperation	Web Site
1.	Dynamic Biogas sp. z o.o.	Provider of proven technology for the construction of biogas plants, 6 years of cooperation	www.dynamicbiogas.com
2.	Biowatt S.A.	Provider of proven technology for the construction of biogas plants, 4 years of cooperation	www.biowatt.pl
3.	Hanga Corp sp. z o.o.	Provider of proven technology for the construction of biogas plants and PV farms, 4 years of cooperation	www.hangacorp.com
4.	Nahtec GmbH Austria	Provider of proven technology from Germany for the construction of biogas plants, 5 years of cooperation	www.nahtec.at
5.	Archipol sp. z o.o.	Implementer of technological projects, connection conditions and other types of documentation for PV and biogas, cooperation for 3 years	www.archipol.com.pl
6.	HoSt Polska sp. z o.o,	Biogas and biomass installations from the Netherlands, 3 years of cooperation	www.host.nl
7.	Tec2Trade GmbH Austria	Renowned supplier of sorghum for biogas production, 5 years of cooperation	www.tec2trade.com
8.	Grid Powr Ltd.	British company, producer of RDF combustion technologies, many working units in Europe	www.gridpowr.com
9.	Green Investment Group Ltd.	Renowned Scottish fund, direct cooperation with GIG leaders in Poland for 4 years	www.greeninvestmentgroup.com

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No.	Partner name	The nature of cooperation	Web Site
10.	EOLUS WIND	A Swedish listed company, investor in renewable energy projects in Poland, direct cooperation for 2 years	www.eolusvind.com
11.	Ignitis	Lithuanian fund and energy operator with Russian capital, investor in renewable energy projects in Poland, direct cooperation from 2020	<u>www.ignitis.pl</u>
12.	Condix S.A.	A company experienced in the construction of conventional and renewable energy plants, biogas plants etc., investor, strong EPC, direct cooperation for 9 years	www.condix.pl
13.	Canadian Solar	Manufacturer of solar panels, cooperation for 2 years	www.canadiansolar.com
14.	AMOS FINANCE AG	German oil and gas trader, investor in green energy sector in Europe and Israel, 3 yrears of cooperation	http://www.amos-finance.ag
15.	ARNI	Oil trader but also Investor in renewable energy projects, we have direct contact with the director responsible for green energy investment strategy for 11 years	
16.	Ekoenergia Polska sp. z o.o.	Investor, installation of PV farms, family business, recognizable on the South Polish market, owner of 3 PV farms, direct relations for 2 years	www.ekoenergiapolska.pl
17.	TergoPower AS	Development company, renewable energy projects in Poland and Norway, investor, partner, customer for 8 years	www.tergopowerc.om
18.	Telf AG	Russian investor in the coal, oil and renewable energy segment, based in Switzerland and Warsaw, direct relationship for 7 years	www.telf.ch
19.	RED SEA OIL LLC	Israelian company set up by German energy pension fund, investor, 2 years of cooperation	



No.	Partner name	The nature of cooperation	Web Site
20.	Solivan SA	A law firm specializing in servicing green energy projects and renewable energy investments in Poland, 6 years of cooperation	www.solivan.pl
21.	Drzewiecki Tomaszek DT LAW FIRM	Law firm supporting large and medium energy investments in Poland, broker cooperating with investors from the USA, direct relations for 5 years	www.dt.com.pl
22.	ROmedia Agencja Public Relations	An agency specializing in servicing energy projects and preventing protests in their implementation throughout Poland, relations, and direct cooperation for 6 years	www.romedia.info
23.	Polski Związek Hodowców i Producentów Bydła Mięsnego	They have the best locations for biogas projects and pV in the country, direct cooperation for 5 years	www.bydlo.com.pl
24.	Lubelskie Centrum Consultingu sp. z o.o.	A company specializing in acquiring and settling external and EU funds for green energy investments in Poland, cooperation for 11 years	www.lcc.lublin.pl
25.	CastlePines Funding	Investment fund based in MONACO, direct investments in the energy projects and renewable energy, cooperation with the fund's decision-makers for 4 years	www.castlepinesequity.com

These are just some of the partners with whom the founders of ACCURETTA GREEN cooperate on a daily basis. The portfolio of our partners creates value for the company, which is normally built over several years. For our company, the proven portfolio of partners that we have means that we can immediately start effective activities in the segment as a recognizable entity on the market, without wasting time or resources on trials and preparation.

Dear Client we invite you to cooperation!

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# 5. OUR EXPERIENCE

Our company and its shareholders gained their experience on the international and Polish market, comprehensively supporting various projects, here are some of them:

- development of agricultural biogas plants as well as contracting and supply of fuel to these biogas plants (7 units of 1-2 MW each in Eastern Poland in 2017-2021), construction of 13 MW of biogas units
- \* partial development, project research and selection, and advanced audit of wind projects in Poland for investors from UK and Norway (140 MW)
- full audit of 30 biogas projects in Poland for an investor from Scandinavia in 2020
- securing land for PV projects (from 2 to 35MW each) in Poland and Greece in 2017-2021
- development of PV projects 2015 2021 (development of 70 MWs)
- \* initial development of EfW units in Poland for a group of British-Swiss clients (4 units with a capacity of 2 to 6 MW each) 2021
- \* development of biomass projects in Poland (3 units from 40 to 49 MW each and several units with a capacity of 1-2 MW) 2015-2021
- \* support for biomass production projects for combined heat and power plants in Poland (production volume: 60,000 tons per year) 2010-2014
- coordination of energy crops for biomass cultivation in Poland (maize, sorghum 2 years of experience in the cultivation of sorghum as a leader and precursor in Poland: 160 ha of a trail farm, adaptation of the best varieties of sorghum to the conditions and climate in Poland, comprehensive coordination of crops for 2 years)



- \* contracting biomass and land for green energy projects in Poland (during 8 years, ACCURETTA GREEN experts visited over 4,000 landowners throughout Poland, signing substrate contracts and land lease agreements for clients from Norway, Great Britain and Poland, establishing and maintaining good relationships with encountered landowners, regardless of the size and value of their farm), our team contracted 550,000 tons of biomass per year
- cooperation with municipalities and all energy operators in Poland, in 8 years the company's experts have visited over 800 municipalities, conducting talks and negotiations with their representatives, as well as regional authorities, councilors and residents, establishing good relations in many places
- \* marketing activities in the green energy segment, supporting events, months-long marketing campaigns, meetings with residents, negotiations, and difficult social consultations as well as public meetings aimed at convincing the residents to accept a given investment
- administrative support of given projects in the green energy segment (correspondence on behalf of the client with offices and all institutions involved in the development process, coordination of work on EIA studies, correspondence with grid operators, engineers and investor service departments at the central and local level in Poland)
- \* analysis of the availability of power and expansion options for all public grid connection in Poland (we analyzed over 2,200 grids in 7 months)
- analysis of development opportunities of wind farms for the client from KSA, 2019-2021



Below are current examples of some of the greenfield projects we are working on in our company at moment:

Locations verified by ACCURETTA GREEN that can be used for PV (photovoltaic) projects, biogas and EfW projects.

- Hanna commune 150 ha of meadows and wastelands available owner
   Kazimierz Sobkowicz, our company has reserved 10 ha of meadows for PV
   and biogas projects in this area, using 15 years of relationship with the owner
- Urszulin Commune 100 ha of meadows available the owner Jacenty Harasimowicz, our company has reserved 5 ha in this area for PV projects
- Komarów Osada commune 10 ha of land available, reserved by our company, detached land - owner Łukasz Bajwoluk
- \* Łaszczów Commune 400 ha of meadows and wastelands available the owner of Łaszczów SKR - the company has been in contact with the President of the Management Board - Henryk Szatkowski for 3 years, maintaining the willingness to develop about 10MWs for green projects
- Wyryki Commune 4 ha available on convenient connection conditions, class
   IV and V arable land owner Andrzej Brejer, area reserved for RES projects
   for ACCURETTA GREEN
- \* Cyców commune 4 ha available and reserved talks with the owners of the local lime mine have been held for several months - the project envisages the construction of a biogas plant and a lime granulation plant for agriculture, which will use technological heat produced by the biogas plant
- Kuryłówka Commune 3 ha are available to our company for PV projects talks with the owner, Piotr Gryta
- Lower Silesia and Greater Poland voivodeships, 5 locations for biogas plants,
   2 ha each, 5 locations for PV projects, 10MW + each
- Biłgoraj commune cooperation with PGO Biłgoraj talks are currently underway on the establishment of a EfW waste treatment plant, location reserved

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NIP	9462710835	MBANK	PL 20 1140 2004 0000 3302 8193 6467
REGON	520235120	MILLENIUM BANK	PL 10 1160 2202 0000 0005 0914 1305



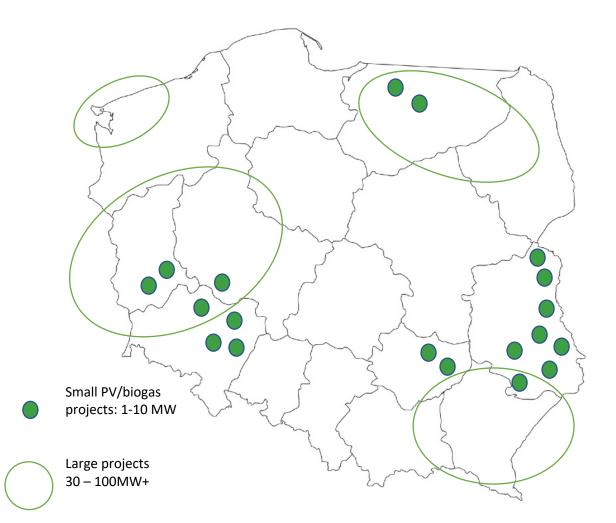
- Dobre Miasto Commune talks with the Mayor regarding the construction of a EfW plant or PV farm, talks conducted for 5 months, also with neighboring communes in order to create an association of communes for joint investment
- Dołhobyczów commune talks with the head of the commune and council members on the separation of the plot and implementing a resolution on the EfW investment or a biogas plant in the commune
- Rejowiec Fabryczny commune, ready locations for purchase and preparations for construction
- \* Zamość Poviat: 2 locations for biogas and solar farms, 100 ha in total
- 2 locations in Central Poland, biogas and PV, locations declared and searched by the company's advisor: Mr. Dariusz Zych
- Portfolio of 3 brownfield PV projects ready to take over together with our local partner, 100MW + each



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#### The map of our locations:



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Each project is developed under a separate, dedicated SPV company (from 1 MW to 20MW under each SPV, according to the project, location, grid conditions etc.) in order to prepare for the financial close transactions in terms of the best model and taxation. Terms of cooperation and co-financing of the development process by the client to be agreed at the next level of negotiations.

#### Join us!

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# **APPENDIX 1. Interesting links**

No	Title	Web Link
1	Poland's first solar PPA	https://www.pv-magazine.com/2021/01/28/polands- first-solar-ppa-will-see-photovoltaics-power-cement- production/
2	KPMG Investment in Poland The Rough guide	https://home.kpmg/pl/en/home/campaigns/2021/0 2/investment-in-poland-doing-business-2021- edition.html
3	PAIH Business in Poland	https://www.paih.gov.pl/publications/how_to_do_b usiness_in_Poland
4	GOV information	https://www.gov.pl/web/poland-businessharbour- en/good-reasons-for-choosing-poland
5	GE in Poland	<u>https://www.ge.com/news/press-releases/ge-</u> <u>renewable-energy-power-potegowo-wind-farm-</u> <u>poland</u>
6	Wind future for Poland	https://www.ceelegalblog.com/2020/02/poland-set- to-become-one-of-the-biggest-offshore-wind- centres-in-europe-10gw-of-new-capacity-to-be- awarded-cfds-by-2028/
7	70MW PV built in Poland	https://constructionmarketexperts.com/en/news/a- 70mw-photovoltaic-farm-has-been-built-in-poland/

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- 8 Polish coal mine converted into PV farm
   9 ESOLSO built 70 MW farm in Poland
   9 Polish coal mine https://notesfrompoland.com/2020/09/24/formercoal-mine-to-become-polands-biggest-solar-farm/
   9 https://www.photomate.eu/esoleo-will-build-thelargest-solar-farm-in-poland/
- 10
   203 MW PV farm build in Poland
   https://www.ceep.be/the-largest-photovoltaic-plantof-central-and-eastern-europe-is-to-be-built-inpoland/
- 111 GW from biogas tillhttps://www.europeanbiogas.eu/poland-expanded-<br/>biogas-target-can-be-obtained/2025biogas-target-can-be-obtained/
- 12
   Green Genius in Poland
   https://ceenergynews.com/renewables/greengenius-implements-its-first-biogas-project-in-polandintending-to-reach-20-mw-by-2025/
- 13 GIG Scotland in Poland
   https://www.greeninvestmentgroup.com/en/news/2

   019/green-investment-group-increases-polishpresence.html
- 14 Polish green targets <u>https://greensolver.net/poland-renewable-energy-</u> market-the-complete-guide/
  - Poland needs to go<a href="https://www.trade.gov/country-commercial-guides/poland-energy-sector">https://www.trade.gov/country-commercial-guides/poland-energy-sector</a>guideguides/poland-energy-sector
- 16
   Renewable energy is a great deal for Poland
   https://www.euractiv.com/section/energyenvironment/opinion/renewable-energy-is-a-greatdeal-for-poland/

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**Billions for green** https://notesfrompoland.com/2020/07/07/billions-17 energy in Poland for-green-energy-poland-comes-around-torenewables/ Poland records https://notesfrompoland.com/2021/03/23/poland-18 highest ever solar records-highest-ever-solar-energy-production/ energy production Polish support for https://www.google.com/url?sa=t&rct=j&g=&esrc=s 19 renewable and &source=web&cd=&ved=2ahUKEwjOmqm4qZb1AhX cogeneration m nkIsKHVx8Bq4QFnoECAMQAQ&url=http%3A%2F%2F www.ure.gov.pl%2Fdownload%2F2%2F241%2FPolish support schemes for renewable and cogeneratio n so.pdf&usg=AOvVaw2-t3br6jk8Wee9bp4Xj8AM 20 PV boom in Poland https://www.pveurope.eu/markets/marketsphotovoltaics-continue-boom-poland https://www.google.com/url?sa=t&rct=j&q=&esrc=s 21 Poland as a EU leader in PV &source=web&cd=&ved=2ahUKEwidg8n4gZb1AhVEs 4sKHSeBDewQFnoECBQQAQ&url=https%3A%2F%2F www.mdpi.com%2F1996-

<u>1073%2F14%2F21%2F6987%2Fpdf&usg=AOvVaw1 N</u> <u>N043AGWCUZhlEiEjwy</u>

22 REUTERS <u>https://www.reuters.com/article/poland-energy-</u> Poland's solar power <u>solar-idUSL5N2L03W9</u> capacity triples in a year to 3.9 GW





# **THINK GREEN**

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